

Zapaygo + Zapaygo Delivered

Pioneering local deliveries

Zapaygo deliveries has been in the making for a while. Due to the current situation surrounding coronavirus, food and beverage, and product delivery to homes and work places is becoming required on a massive scale.

With Zapaygo delivered, any type of business can sign up, take orders via telephone, web or by third party food ordering Apps, and have the deliveries made via Zapaygo.

Zapaygo delivered can link via standard API to any pre-order App.



What Zapaygo delivered Will Do?

As well as orders, Zapaygo will focus on...

Delivering Hot Food On Time...

and we will do it well,

We will be a B2B logistics solution and handle the delivery process of taking the food from the restaurant to the customer.

Irrespective of the way the FOOD has been ordered at the Restaurant

(then in future we will also deliver all sort of products)...

FIRSTLY & MOST IMPORTANTLY

We are not just another Online Food Ordering Portal!



Why Will We Do This?

Because Restaurants are in the FOOD Business
Not the Delivery Business

We will let restaurant owners focus on what they are good at - FOOD
and
we will do - DELIVERIES

We will empower independent, small
businesses and delivery drivers



Current Delivery Scenario



Under Utilisation Of Resources

The return trip is wasted since drivers come back to the restaurant empty handed

An Extra Hassle
Managing drivers can be difficult for restaurants



High Wage Costs & Thin Profit Margins

Deliveries often go late because restaurants cannot afford hiring extra drivers for peak hours



Little Or No Control Over Delivery Tracking

Restaurants cannot track their drivers



The Market



35,000+
takeaways
in the UK

400m
food
deliveries
per year in
the UK

£11.2bn
takeaway
market
by 2021

The infographic consists of three overlapping circles. The largest circle is orange and contains the text '35,000+ takeaways in the UK'. To its right and slightly higher is a dark blue circle containing '400m food deliveries per year in the UK'. Below the orange circle and to the right is a purple circle containing '£11.2bn takeaway market by 2021'. A large blue stylized 'Z' logo is positioned to the right of the purple circle.

UK Market opportunity

Data from Euromonitor, the market research company, shows that **growth in the home delivery and takeaway food sector has outpaced that of restaurants each year since the financial crisis**, as consumers place a greater value on ease and convenience than ever before.



A Purely B2B Proposition

RESTAURANTS

zapaygo delivery



RECEIVE ORDERS

Restaurants receive orders as usual from various channels. (i.e. phone, own website, Just Eat, etc.)



PREPARE FOOD

Restaurants then solely focuses on food preparation and packaging.



REQUEST DRIVER

Restaurants use the Zapaygo app or website to request a delivery driver

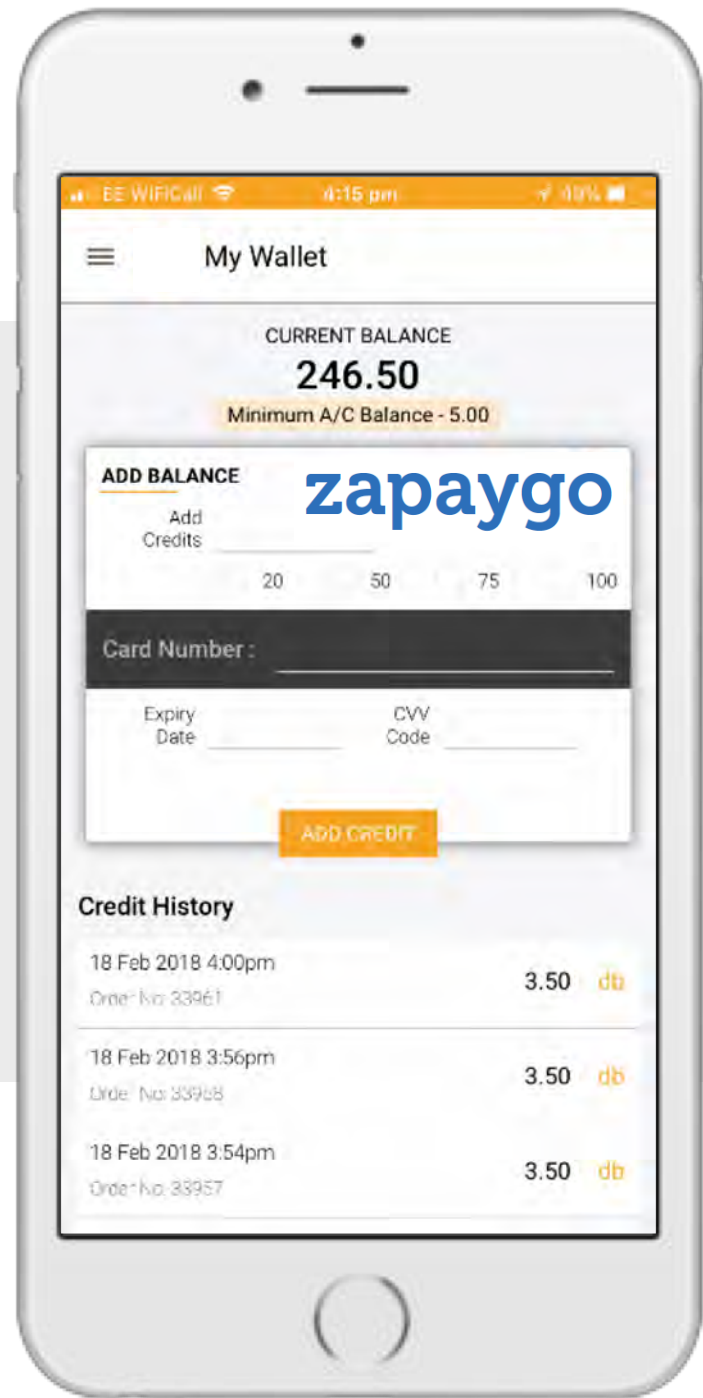


Zapaygo DELIVERS

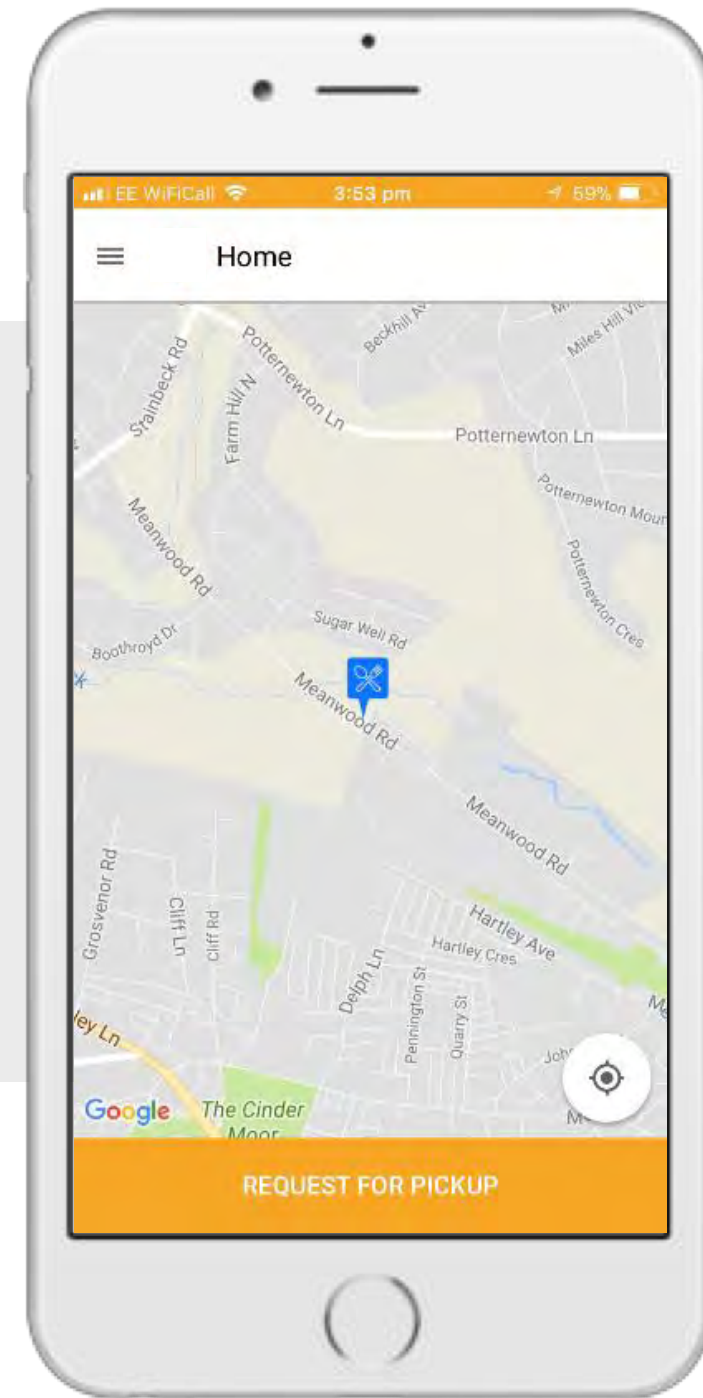
Our professionally trained drivers will pickup the order & deliver it to the customer

Restaurant App

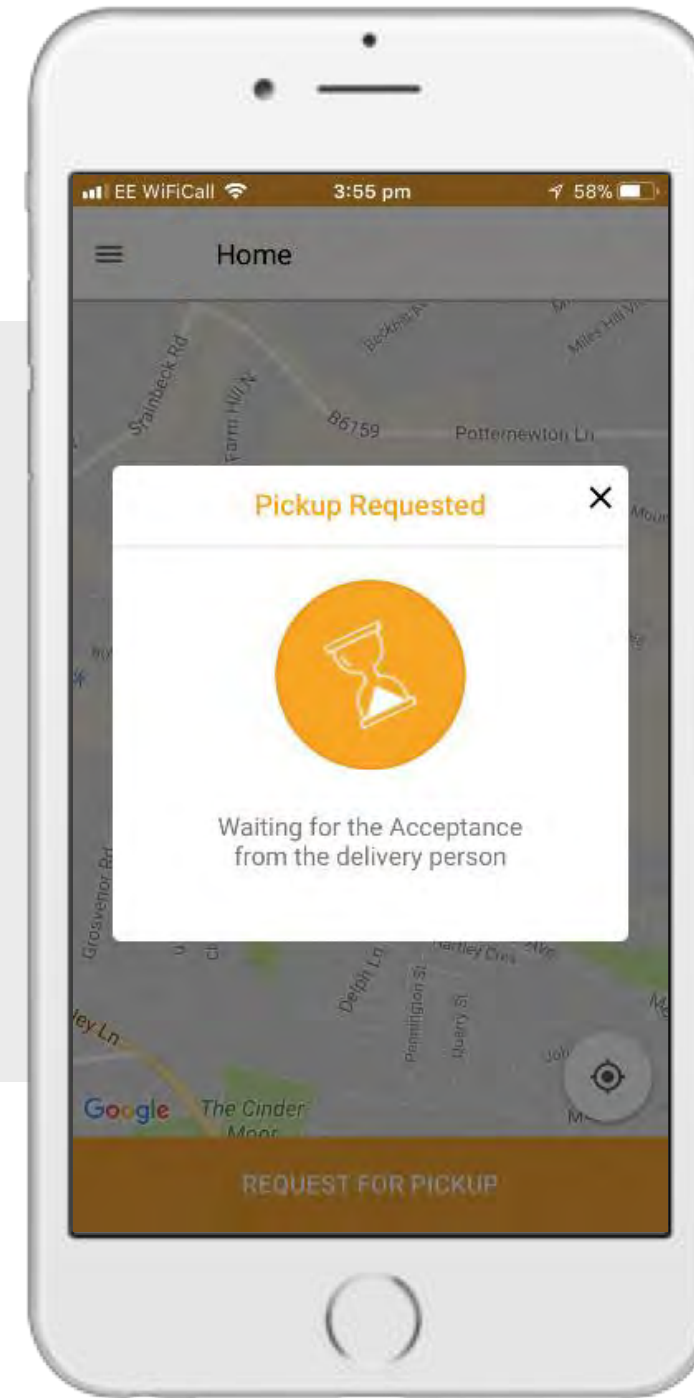
zapaygo delivery



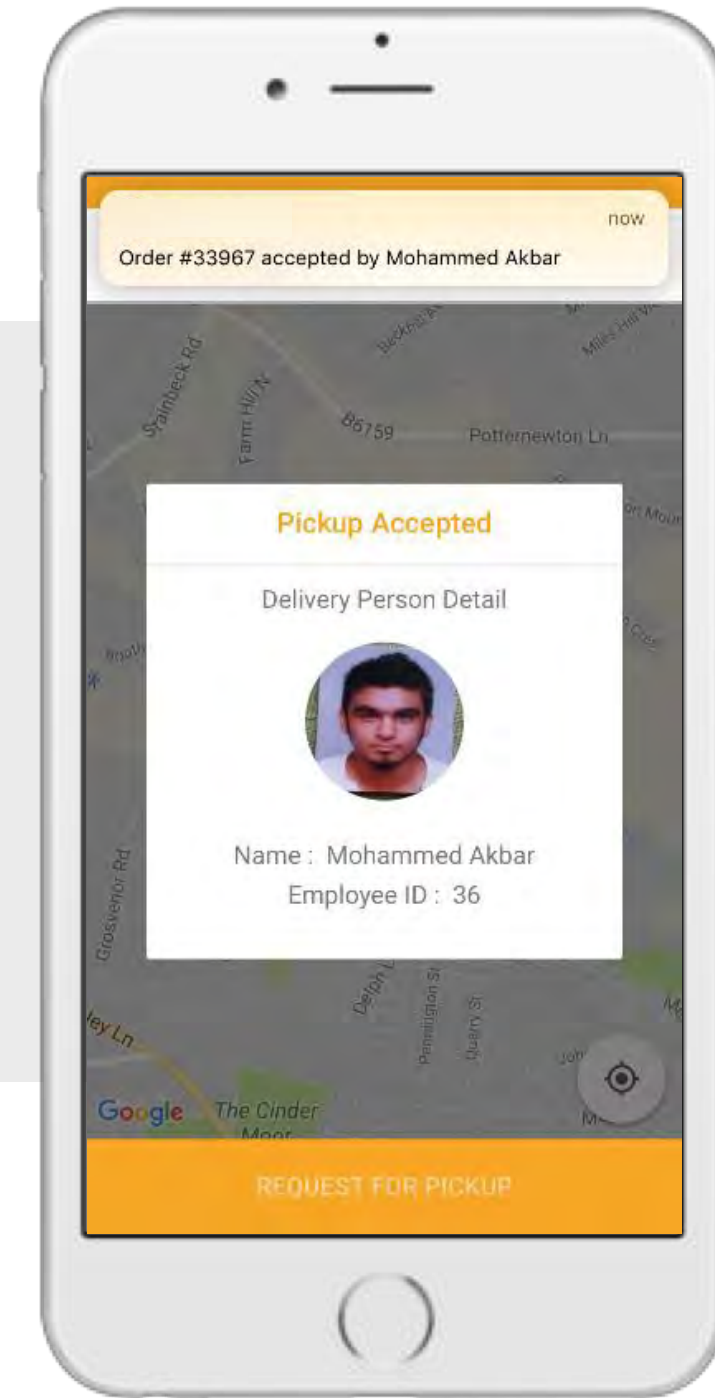
Restaurant Wallet



Request for Pick Up



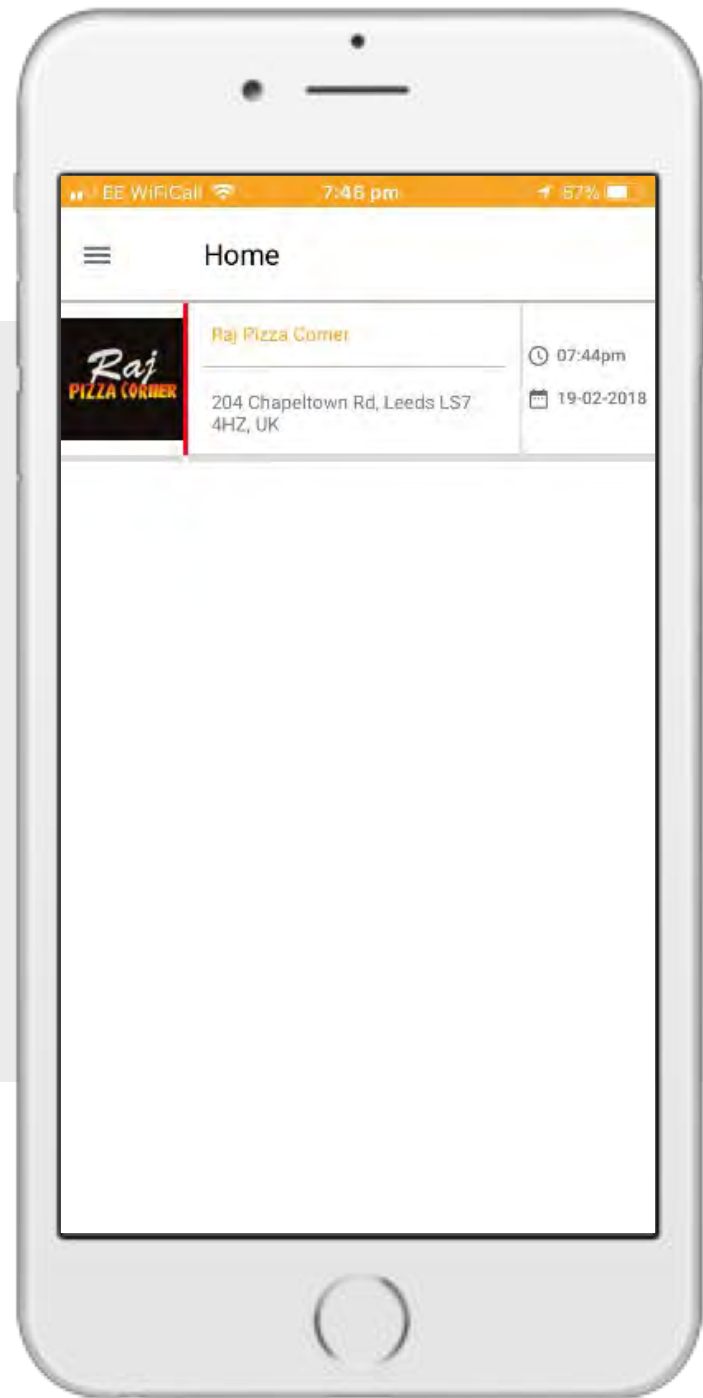
Searching for Drivers



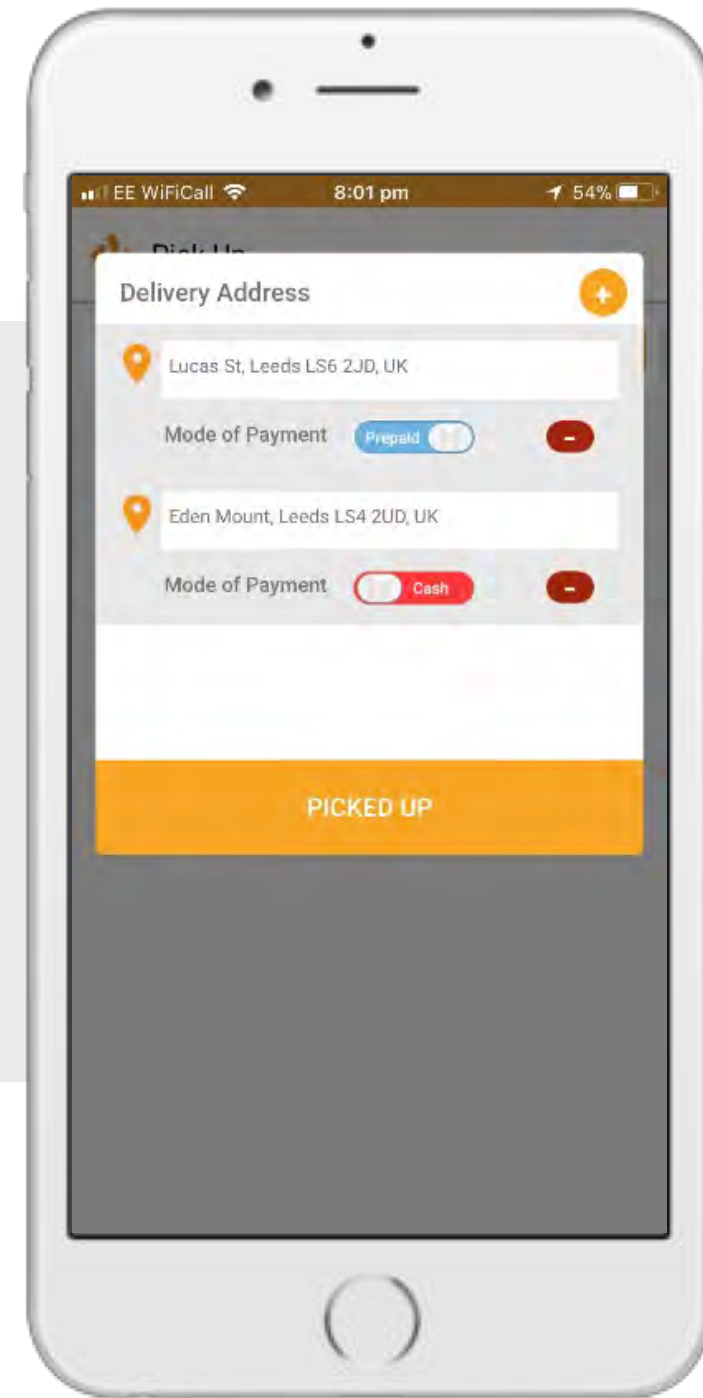
Job Accepted

Driver App

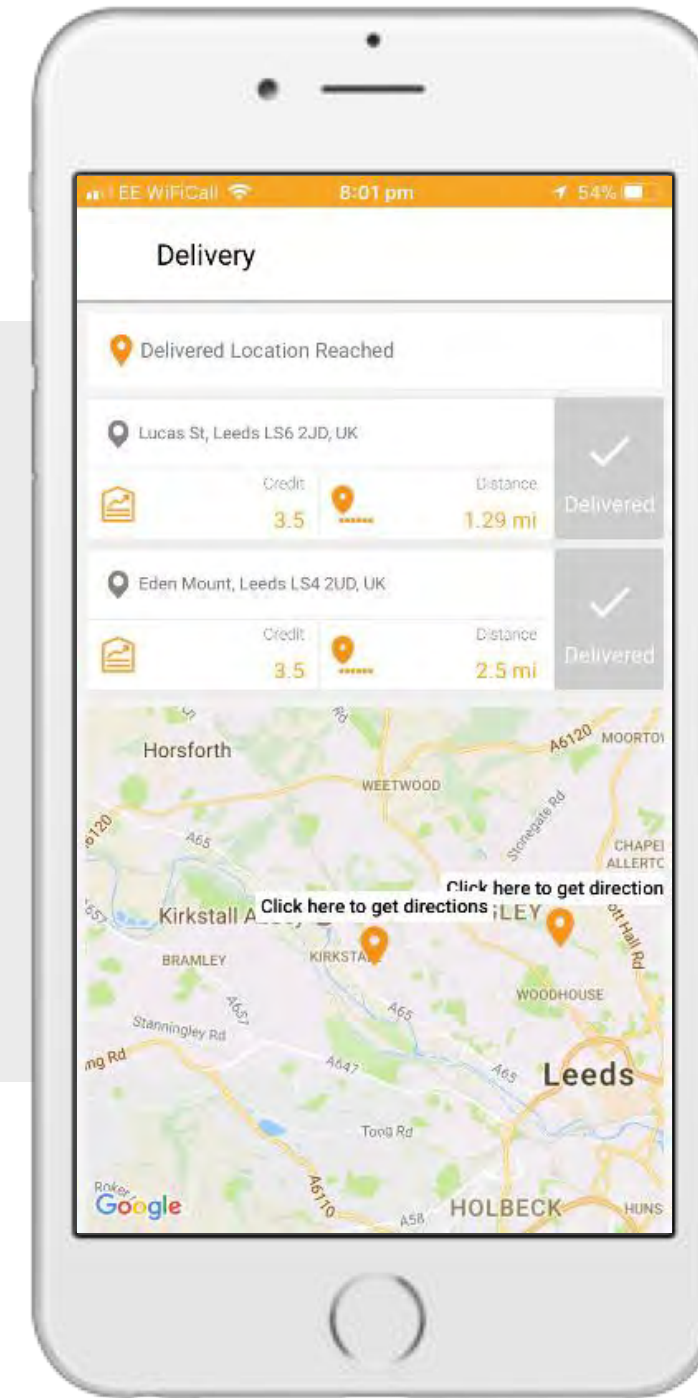
zapaygo delivery



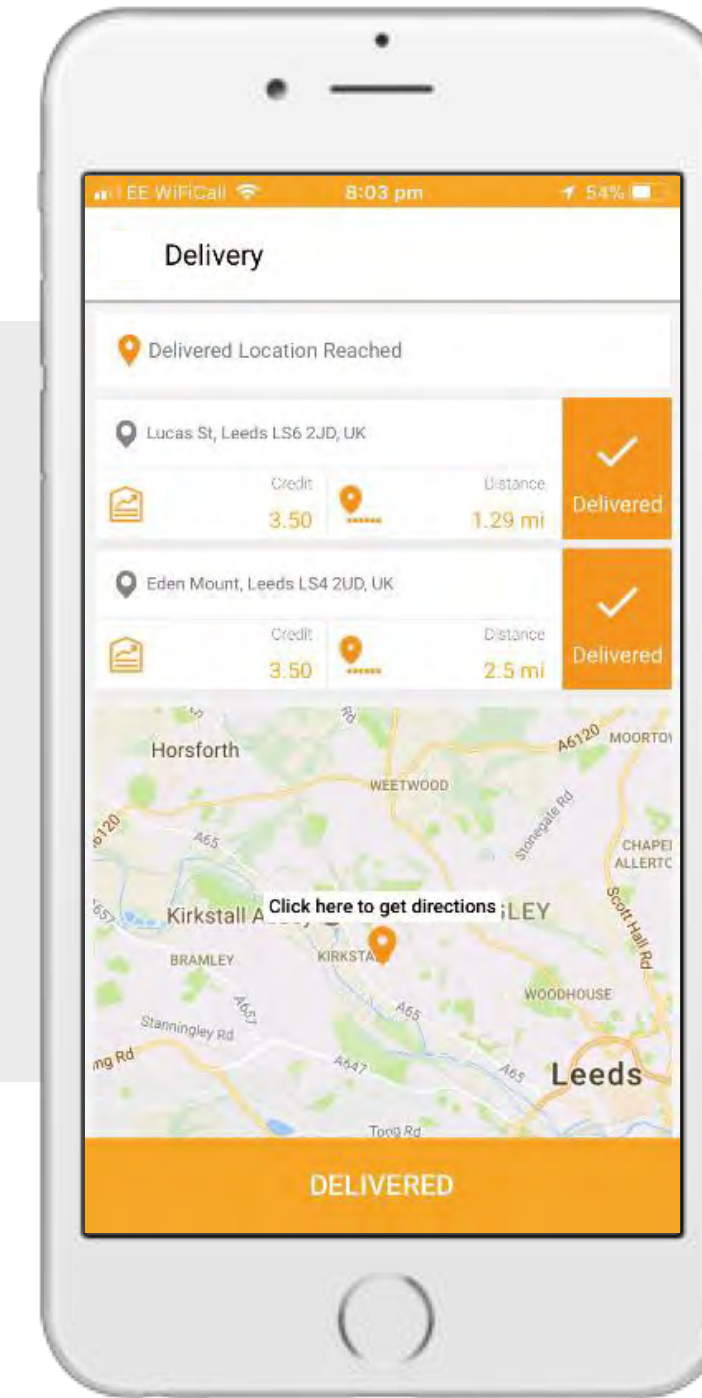
List of Jobs



Order Acceptance and Address Input



Delivery Screen



Delivery Completed

Driver App

In-app wallet will allow restaurants to buy credits to use towards deliveries, 1 credit = £1 Built-in

Google APIs will calculate the delivery distance and automatically deduct the relevant amount from the restaurant's wallet.

Pricing: 0-3miles = £3.50

Additional miles = £1/mile

